

# Market News

Texas Natural Resource Conservation Commission, Recycling Market Development Program

## SPRA Moves Glass to Market

The Southwest Public Recycling Association (SPRA) has continued to succeed in moving glass from west Texas to recycling markets. In recent months, SPRA's West Texas Manager, Larry Shroyer, has sent glass from Alpine, Fort Stockton, Laredo, and San Angelo to markets in Colorado, Oklahoma, and Mexico. In each case, glass had been collected, but could not be marketed. Community and private-sector recyclers have benefited from SPRA's ability to access markets, arrange for transportation, and make recycling glass cost-effective.

SPRA is a non-profit marketing cooperative that operates in the southwest U.S. SPRA's West Texas office opened in late 1994. For more information about SPRA or its marketing contracts for glass and other recyclables, contact Larry Shroyer at (915) 563-1918.

## New Recycling Center Opens in Killeen

After two years of planning, the city of Killeen recently opened its recycling center. The center is located in a building that has been transformed into a convenient drive-through, drop-off facility. The building and a half-acre lot were donated by retired scrap metal dealer Bernard Wolstein. The center accepts glass bottles, paper, aluminum and steel cans, scrap metal, appliances, tires, batteries, antifreeze, and used oil and used oil filters. Recycling center staff send bailed paper to Sunbright Paper in Waco and metal recyclables to Temple Iron and Metal.

The city recycling center also provides recycling and composting education literature, has a compost demonstration site, and has staff members who teach courses in backyard composting. According to Recycling Coordinator Peter Dillilo, "We want people to use the facility not only as a drop-off-site, but as an education center as well." For more information, please contact Mr. Dillilo at (817) 554-7572.

## Recycle Contaminated Soils

Soil Recovery Services Environmental Group is a San Antonio-based company with regional offices in Austin, Houston, McAllen and Corpus Christi. The company recycles contaminated soil into an alternative aggregate for the production of asphalt stabilized roadbase (ASR). Contaminated soils from all types of sources can be utilized in this process, including hydrocarbon contamination from underground storage tank leaks, pipeline spills, crude-oil releases, emergency-response accidents and other sources that create on-site environmental problems. ASR is sold for use under parking lots and highways where a high strength stabilized material is needed to provide a firm base. The company also provides on-site mobile recycling, as well as fixed facility treatment at the different permitted city locations listed above. For more information, contact Travis Shackelford at (713) 450-3030.

## Calendar of Upcoming Events

Date	Event	Location	Contact
Sept. 26	Buy Recycled Workshop	Bryan/College Station	(800) 367-8272
Oct. TBA	Buy Recycled Workshop	McAllen/Harlingen	(800) 367-8272
Oct. 31	Tire Derived Fuel Seminar	Austin	(512) 239-0059
Nov. TBA	Buy Recycled Workshop	Alpine	(800) 367-8272
Nov. 7-10	Green Building Conf.	Austin	(512) 264-0064
Nov. 15	Texas Recycles Day	Statewide	(512) 239-3100
Dec. 11-13	Municipal Solid Waste Conf.	Austin	<i>Program</i> (512) 239-6708 <i>Exhibitors</i> (512) 239-6326
Jan. 28-29	Road to Recycling Conf. (recycled road construction materials)	Austin	(512) 416-2086

## Governor's Awards for Environmental Excellence

Every year the governor of Texas honors the state's most outstanding waste reduction and pollution prevention projects. The Governor's Awards for Environmental Excellence, initiated in 1993 by the TNRCC's CLEAN TEXAS 2000 Program, are presented in a variety of categories to honor individuals, organizations, schools and businesses that have created successful environmental programs. Every Texan is eligible to apply by undertaking or completing an environmental project, and every applicant becomes a CLEAN TEXAS 2000 partner. Projects are reviewed by a diverse blue-ribbon committee with final selection made by the TNRCC commissioners and the governor. For an application or more information, call CLEAN TEXAS 2000 at (512) 239-3164. The application deadline is November 15, 1996.

## Texas Recycling Market Board Sets 1997 Agenda

The Recycling Market Development Board (RMDB) set into action a plan for 1997 that will push waste reduction and "buy recycled" campaigns, directly assist businesses with marketing efforts, identify and break down barriers to recycling certain materials, and make recommendations to the Legislature. The RMDB members, which met August 15 in Austin, said that a priority in 1997 is to enhance communication among member agencies and with the recycling industry.

The RMDB, created by the Legislature, meets quarterly to establish and expand recycling markets in Texas. The board is comprised of the heads of the General Services Commission, the Texas Natural Resource Conservation Commission, the Texas General Land Office, the Texas Department of Commerce, and the Texas Department of Transportation. The next meeting will be November 7, 1996, in Austin. Other meetings are scheduled for February 13, June 12, and August 14, 1997. All meetings are open to the public.



## Spotlight on: Living Earth Technology

Living Earth Technology Company (LETCO), founded in 1985, is one of the largest commercial composting operations in Texas. The company has four composting sites in the Houston area and one in the Dallas area, and two additional distribution locations. LETCO is planning to expand into the Austin and San Antonio markets soon. With more than 90 employees, LETCO expects to divert and process more than 50,000 tons of brush, yard trimmings, and other organic material into compost and mulch in 1996, with total sales of its mulch, compost and soil mixes exceeding 1.5 million cubic yards.

Since 1994, LETCO has been the contractor for the City of Houston's successful curbside recycling of green waste and provides similar services for numerous other municipalities. According to Mike Payne, Manager of Marketing and Development, "We provide an important service for many cities and contractors in keeping organic material out of the landfill. We have developed a quality line of compost and soil blends that have made us the largest commercial composter and bulk soil and mulch manufacturer in Texas." For additional information, contact Mike Payne at (713) 466-7360.

### ETC...

...**Laidlaw** has opened a new processing facility in **Overtown** in East Texas. OCC and ONP are processed at the facility; plastic, steel, and glass containers are sent to Laidlaw's Dallas MRF for sorting. **Brenda Eddy**, the manager, can be reached at (800) 678-7274...The latest issue of **RENEW**, the TNRCC's quarterly waste exchange catalog, is available on the Internet at <http://www.tnrcc.state.tx.us/admin/topdoc/pd/002>. To order a printed copy, call Hope Castillo at (512) 239-3171...**Roone Gable** has replaced Craig Weis as the regional representative for **Image Industries** in Texas. Image is one of the largest **PET** recyclers in the nation and purchases large quantities of PET from Texas to make fiber for carpet. Gable can be contacted at (706) 857-6481...**Singleton Moldings Com-**

**pany** has begun producing fire place logs from sawdust and wood trimmings in **Breckenridge**, Texas. Owner Vance Singleton is seeking marketing opportunities for this new 100 percent recycled-content product. Contact him at (817) 559-7542.

## Texas Market Prices

(for the week of August 12, 1996)

Material		Processor Price	End-User Price
Aluminum	UBC (cans)	\$0.24 - 0.38/lb ↓	\$0.54 - .55/lb ↑
Glass	Flint	0 - 20/ton —	50 - 57/ton —
	Amber	0 - 15/ton —	40 - 59/ton —
	Green	0/ton —	15/ton —
Paper	OCC (cardboard)	10 - 40/ton —	50 - 60/ton —
	ONP (newspaper)	0 - 10/ton —	15 - 30/ton —
	White Ledger	30 - 60/ton —	90 - 110/ton —
	Mixed Paper	0 - 4/ton —	10 - 15/ton —
	Mixed Office Ledger	10 - 20/ton —	40 - 65/ton —
	Computer Print-out	60 - 120/ton —	200/ton —
Plastic	PET (mixed colors)	0 —	0.035 - 0.06/lb ↓
	HDPE (natural)	0 —	0.14 - 0.15/lb —
	HDPE (mixed colors)	0 —	0.045 - 0.07/lb ↓
Steel	Steel Cans	0 - 39/ton ↑	93/ton —

The prices listed above are compiled by the TNRCC Recycling Market Development Program and are for reference only. These prices are not firm quotes. TNRCC obtained pricing information from buyers within each category and developed a pricing range. "Processors" include dealers, brokers, scrap yards and collection centers; whereas, "end-users" include mills and plants. Processor prices are for delivered material in metropolitan areas of the state and do not reflect the value of any collection services. End-user prices, except for glass, are for baled material in truckload quantity, f.o.b. seller's dock. The difference between processor and end-user prices is indicative of the value added by separating, baling or otherwise preparing materials to meet end-market specifications. Actual prices paid by end-users will depend on quality, quantity and transportation requirements. Arrows indicate direction of change from previous month.

Market News is produced by the TNRCC Recycling Market Development Program. For more information about items in this newsletter, contact the Market Development Team at 512/239-6750, Fax 512/239-6763 or at [ccollins@smtpgate.tnrcc.state.tx.us](mailto:ccollins@smtpgate.tnrcc.state.tx.us).

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## Market News Subscription Information

The most valuable tool for market development is good information. It's also the most cost effective. The TNRCC's Recycling Market Development Program publishes Market News, a free monthly supplement to the quarterly Texas Recycler, dedicated to bringing you the latest and best information available on markets for recovered materials.

Each month, Market News features articles about specific materials, highlighting individual market success stories and keeping you abreast of market trends. The Recycling Market Development staff want this publication to be truly useful, so don't hesitate to call them at 512/239-6750 with your suggestions and items of interest.

If you would like to receive future copies of Market News, please complete this coupon and fax to **512/239-6763** or mail to:

**Recycling Section/MC 114, Attn: Heidi Wittenborn,**  
**Texas Natural Resource Conservation Commission, P.O. Box 13087, Austin, Texas 78711-3087**

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